

Lancashire Teaching Hospitals NHS Foundation Trust
Sharoe Green Lane
Preston
PR2 9HT

Dear Jimmy Quinn,

RE: Reference for Meridian Productivity Limited

I am happy to provide a reference for Meridian Productivity Limited during a successful improvement programme which will have lasted on completion, 27- calendar-weeks. The project focused on Imaging within the Radiology Department, with a specific focus on CT, MRI & Ultrasound.

Meridian worked closely with management within the organisation to identify areas where management control and processes could be improved or introduced. Meridian then supported our staff to develop, agree and install new ways of working to enable more robust management of their areas. The staff were then given training so that they had the skills and understanding required to underpin all the system changes. In addition to this, the work on the ground supported us through the recovery period post-Covid, allowing us to return to our original capacity levels.

The Meridian team were very well received and engaged with our staff from project start to end making themselves part of the team. This enabled us to achieve increased activity in our Imaging department, which equalled the equivalent of £985k in improvements. Using the Meridian management system and behaviours developed during the project, we were also able to reduce our waiting lists to a sustainable level, allowing for the reduction in usage of mobile scanners. This will reduce our in-year spend by between £1m-£1.5m.

The project was well thought out and aimed to address the needs of our organisation. It was driven internally by our management team and clinical staff which undoubtedly will aid the sustainability and perpetuation of the improvements realised. Meridian were able to set the groundwork to ensure that all key stakeholders were involved in the work. Key to this was work focused on both the booking aspects of the service, ensuring full utilisation of our internal capacity, but also working with other divisions to streamline the inpatient booking and scheduling process.

I would recommend the services of Meridian Productivity Ltd to any other Trust or organisation that is seeking to improve their effectiveness, ensure that their management teams have the right tools and approach to succeed and who need to realise genuine financial benefits.

Divisional Director Diagnostics & Clinical Support
Russell Dineley