

GN/LNR

New Cross Hospital
Wolverhampton
West Midlands
WV10 0QP

Tel: 01902 307999

12 May 2016

Dear Jimmy

RE: MERIDIAN PRODUCTIVITY LTD REFERENCE

The Royal Wolverhampton NHS Trust worked with Meridian to achieve productivity gains in the Community Services between October 2014 and March 2015. The company carried out a three week long analysis within our District Nursing, Therapy, CICT, Podiatry and Children's Services Teams. It was concluded that there was potential to increase productivity levels within these services. The Trust wanted to make efficiencies in the amount of money spent on inpatient beds, and enabling our community teams to fully utilise spare capacity to do more work was identified as a route to achieving this.

The team from Meridian engaged with the entire organisation, from our Executive team to the Team Managers and Leaders. Working with local management allowed a tailored system to be created for each of the services. Throughout a series of workshops the tools and controls were developed and agreed. In addition to the technical development of the tools the team spent time with our team leaders and managers on management techniques. This helped to ensure that attainment of the targeted productivity levels were perpetuated.

The project governance took the form of a weekly review of the work carried out and a measurement against key project milestones. This was helpful as it provided a platform to assign and take action on both sides, Meridian and the Trust.

Chairman: Jeremy Vanes
Chief Executive: David Loughton CBE
Preventing Infection – Protecting Patients
A Teaching Trust of the University of Birmingham



Continued

As a Trust we identified an annualised total of £857k savings before the end of the project. This came from freeing up the beds in the acute services, and freeing up excess hours to work in other services. Plans to cash these savings are already in progress.

We would recommend working with Meridian Productivity Ltd to other Trusts who want to achieve quick, sustainable and systematic savings.



Gwen Nuttall

Chief Operating Officer