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St. Vincent's University Hospital

13th March 2014

Mr. James Quinn Managing Director, Meridian Productivity Ltd

Dear Jimmy,

As we are now at the close of the project, I thought I'd take the opportunity to note down some of my thoughts on the recent Theatres work you have been undertaking for us here in St Vincent's. It has been an effective working relationship and I have been impressed by the pace of work and ability of the team to take what we already have in place and build upon it.

The key aspects of the theatre project was to, in effect, replicate work which had been undertaken by you some 20 years ago. Given the current crisis in the Irish health economy and economy as a whole, we were under pressure to maximise theatre operating time by opening up 2 theatres which had previously been closed due to staffing cutbacks and budgetary constraints. In addition, the implementation of a new theatre management system had limited our ability to obtain useful information on the performance of our theatres.

Over the course of the programme, your team worked alongside St Vincent's staff to develop tools and processes which management could use to schedule and roster theatre staff to maximise efficiency and ensure we reached and maintained our patient treatment timelines. This process also helped us to reestablish a dedicated emergency theatre, which had previously fallen out of use. Another very useful outcome for us is the ability to now review the performance of our theatres with a very simple but powerful suite of management reports.

I believe, subsequent to the Theatre Review Exercise undertaken, the organisation is better equipped to maintain our waiting times, in parallel with improving our cost base and ensuring our new recruitment plans meet patient care standards and demand.

I would have no problem in recommending you and your team to future prospective clients looking to better their productivity levels.

Yours sincerely,

Killan McGrane

Chief Operating Officer St Vincent's Hospital



