

10 November 2006

**Private and Confidential**

**Re: Meridian Productivity**

Huddersfield Central and South Huddersfield PCTs engaged the services of Meridian in February 2006 to carry out a utilisation review of Health Visiting, District Nursing and the Community hospital.

The initial review of three weeks identified significant opportunity in each of the above areas. Meridian prepared proposals for the Joint Board in order to modernise working patterns and make the most effective use of resources. Following Board approval a programme of work was embarked upon.

This programme consisted of 16 weeks intensive on site work, during which the Meridian team worked closely with our senior management, team leaders and staff grades to develop and implement a management control system that identified in detail the areas of opportunity. Through the weekly review and governance process improvement targets were agreed and the behaviour change of the teams and staff began to be realised.

Significant cost savings and efficiencies have been realised in line with initial projections and staff have been re-deployed in accordance with the new model. Members of the Meridian team have made themselves available following the completion of the project and this has proved very helpful. Meridian completed the project plan within timescale and budget with the resulting service changes delivering the proposed savings. We would be happy to work with them on future projects.

Yours sincerely



**Mark Day**  
Turnaround Director