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MERIDIAN PRODUCTIVITY LTD REFERENCE

Dear Jimmy,

As we just finished the project in the Radiology Department, I wanted to share my thoughts with you on the past 10 weeks and the project's outcome.

Back in July, when we decided to bring Meridian on board, our goals were very clear: we wanted to reduce the reporting backlog, which had become a major clinical concern to the whole Trust, we wanted to increase the productivity of radiologists in core hours and therefore reduce the insourcing spend.

Over the last 10 weeks, your team has worked very closely with Radiology Management and together they were able to design a new system that would allow us to achieve the above mentioned goals. And seeing the results of the project gives me assurance that our decision in July was a great one.

In the first week after the installation of the new system, the radiologists' productivity in core hours increased by 200%, with a tripled output in plain film reporting and a significant increase of output in other modalities. Furthermore, due to redefinition of the duty radiologist role, we saw a 50% decrease in interruptions and a more organised way of working, with a state-of-the-art scoring system to measure radiologists' productivity by taking the complexity of scans into account. Finally, the insourcing spend has been reduced almost completely – the project's savings were double the amount initially proposed.

In addition to that Meridian also looked for opportunities outside of the scope of the project, identifying potentially £70,000+ income from an inefficient private dental patients' process.

Overall, I am impressed with the way Meridian worked and the results they achieved with the Radiology Department. I would like to thank you and the team for their hard work and effort over the past 10 weeks and look forward to further positive outcomes in our ongoing relationship.

I would have no problem in recommending you and your team to future prospective clients.

Yours sincerely,



Neil Dardis

Deputy Chief Executive Officer